

TURKEY AND POLITICS

Your Intentions	Assumptions

	Person 1	Person 2	Person 3
Name			
How you feel about them (politics aside)			
What's more important to you <ul style="list-style-type: none"> • To understand them better • To get them to understand something about you 			
Desired LIKELY outcome			
Topics you expect to come up			
Mantra			

Take Inventory → Connect Views/Opinions to Inventory

TAKING INVENTORY

Most people find that it is easier to share their political views or opinions in a way that invites sharing if first take a few minutes to figure out what they can say about those views.

<p style="text-align: center;">Experiences</p> <p>Personal experiences</p> <p>People you know/have known personally</p> <p>People you've heard about</p> <p>People you've seen</p> <p>How you were raised</p> <p>What type of things you notice</p>	<p style="text-align: center;">Values</p> <p>Core values at play</p> <p>Why it matters to you</p> <p>Who/what you worry about</p> <p>Why the issue has your attention now</p>
<p style="text-align: center;">Beliefs</p> <p>The situation</p> <p>People involved</p> <p>How funded</p> <p>How it will be implemented</p>	<p style="text-align: center;">Fears</p> <p>Present situation</p> <p>Proposed solution</p> <p>Unforeseen outcomes</p>

CONNECTING YOUR VIEWS/OPINIONS TO YOUR INVENTORY

Phrases to Get You Started

- _____ makes sense to me because _____
- I have experience with _____, so I tend to look at this issue from the perspective of someone who understands _____
- One of my fundamental beliefs is that _____ so I have a difficult time supporting anything that appears to be _____
- I care about people who _____, which is why I lean in favor of _____
- I've SEEN people who _____ so I suspect that _____
- I worry what will happen to _____ if we _____, so I lean more to _____
- I believe/trust/accept the argument _____ because _____

Listen for MVP → Reflect Back → Be Curious → Give Thanks

LISTENING FOR MVP

<p style="text-align: center;"><u>Why it Matters</u></p> <p>People they see impacted Current events that bring it to attention Concerns about the present situation Fears of proposed solutions Fears of unforeseen outcomes</p>	<p style="text-align: center;"><u>Their Values / Moral Foundations</u></p> <p>Care / Harm Fairness / Cheating Loyalty / Betrayal Authority / Subversion Sanctity / Degradation Liberty / Subjugation</p>
<p style="text-align: center;"><u>Their Beliefs</u></p> <p>About the situation About economics/funding About implementation About motives of the “other side”</p>	<p style="text-align: center;"><u>Personal Experiences</u></p> <p>Career Upbringing People they know Things they’ve seen or read</p>

REFLECTING BACK

Ways to let the speaker know you aren’t judging:

- I never thought of it that way.
- I hadn’t heard that before.
- That’s a new way of looking at it for me.
- I didn’t know that.

Ways to let the speaker know you are about to paraphrase (not argue or judge):

- “What I’m hearing is...”
- “Sounds like you are saying...”
- “I’m not sure I’m with you but...”
- “If I’m hearing you correctly....”
- “It sounds like what’s most important to you is...”

Ways to check in that you heard correctly:

- “Did I get that right?”
- “Was that right?”
- “Does it sound like I understood?”
- “Is that what you were saying?”

BEING CURIOUS

- You mentioned ____<fact>__. I’m curious, why with you.
- It sounds like you look at this issue from the perspective of someone who understands _____. I’d love to hear about the experience with _____.
- It sounds like you support/don’t support things that appear to be _____. Can you tell me more about your beliefs around _____?
- I can tell you are in favor of _____. Can you tell me more about <the people> who _____?
- You seem to be concerned about _____. I bet you know people who _____. Can you tell me more about the?
- If I’m hearing correctly, you’re in favor of _____. Can you tell me more about what you worry will happen <to _____> if we _____, instead?
- Can you tell me more about why you believe/trust/accept the argument that _____?

GIVING THANKS

- Thanks for sharing.
- I really feel like I understand where you are coming from now.
- I didn’t realize we agreed on so many things